

MTWB mediterraneanTan[®]

TM



2 HOUR

8 HOUR



mediterranean[®]

TAN, WAX & BEAUTY

Go ahead spoil yourself with an experience that will leave you feeling you have spent a week in the Mediterranean.

Transform the drab and boring as you release the exotic inner goddess with Mediterranean Tan, Wax & Beauty[®]. The Mediterranean is the playground of the rich, famous, and is known for its exotic beauty and high quality lifestyle.

The Mediterranean lifestyle is the inspiration for the MediterraneanTan[®] range. So why not indulge yourself and enjoy a taste of the Mediterranean lifestyle too? Escape into the unique experience that can only be yours.

Now it is time to experience the best that life can offer right here, right now.

Mediterranean Tan, Wax & Beauty[®] brings you a gorgeous range of products to always look your exotic best.



Our Mission

Mediterranean Tan, Wax and Beauty® returns to where the ancient art of cosmetics all began. Just as age-old civilisations unlocked the secrets and mysteries of combining nature and science to offer beautiful natural products, Mediterranean Tan, Wax & Beauty® offers you spray tan and other products that employs the finest time-tested techniques blended using the most advanced technology.

Mediterranean Tan, Wax & Beauty® products are all made in an organic certified environment and our spray tan is free of nasty ingredients such as:

- Propylene Glycol
- Erythrulose
- Synthetic DHA's
- Parabens
- Petro chemicals



PETA Approved

People for the Ethical Treatment of Animals (PETA) is the largest animal rights organization in the world, with more than 5 million members and supporters. PETA focuses its attention on the areas in which the largest numbers of animals suffer the most intensely for the longest periods of time: in the, in the clothing trade, in laboratories, and in the entertainment industry. We also work on a variety of other issues, including the cruel killing of rodents, birds, and other animals who are often considered “pests” as well as cruelty to domesticated animals. PETA works through public education, cruelty investigations, research, animal rescue, legislation, special events, celebrity involvement, and protest campaigns.

Ancient secrets are released, transformed and blended in a pure and organic environment from nature for that natural look

Medical Industry

The outstanding fact is that Mediterranean Tan® is made under the supervision of the medical Industry.

It is for this reason alone that we can interpret research accurately and apply it directly to your health.

For eg Erythrulose - Which is in a number of spray tans and they all claim it is natural - is actually classified by NICNAS as genotoxic. (NICNAS_erythrulose _ public_ report_ 2008. Genotoxic substances alter the genetic structure. Your guess is as good as ours, as to what the long term effect this will have .

In this day and age of 2 hr tans Erythrulose takes longer than 2 hrs to develop and does produce a lighter tan. The point ?? Why use it?? The only reason you would use a toxic substance is that the brand has no idea of the medical risks or the actual reason why you would use it. An inferior DHA requires Erythrulose to work with it to produce a darker tan.



MediterraneanTan®

Every brand claim to have the best spray tan so - what makes Mediterranean Tan® so different? Apart from the reasons listed in the About Us.

We actually have base tans!

Have you ever noticed - No other brand advertised the base tans prior to 2011. It took them a couple of years to try and work out what we were doing (and they tried to copy by changing bronzers only) but our tans are made under medical license to a single piece of equipment that no one else in the tanning industry has access to.



Whenever you see these Trademarked logos
YOU KNOW THEY ARE MANUFACTURED BY US!



We manufacture our own spray tan

Most other brands do not. It's that simple. So when they change manufactures, the formula changes. Have you ever found your perfect spray tan that was a private label only to have that brand then disappear? It happens all the time ! It takes alot of money to set up a manufacturing plant. A small salon or home based business simply cannot afford the hundreds of thousands of dollars to set up a plant. The outcome is you either have the same product simply rebadged or you run the risk of the salon owner disappearing.

We use exotic ingredients

"The exotic ingredients are now just becoming something the industry has started to use in their marketing and it's very flattering that Mediterranean Tan® has brought this to the industry and others are copying it - it means that Mediterranean Tan® is ahead of the market and therefore an innovator. Exotic ingredients are those not native to Australia. For example we have dead sea salt micro granules in our body scrub, argan oil infused BB creams, collagen forming marine extracts in our body products, wax products with exotic grape seed oils from the Mediterranean basin and make up with jojoba oil from the Sahara desert."

Have you ever stopped and thought that spray tan brands that claim to have exotic ingredients but then claims to be Australian owned and made. Well that just doesn't make sense. You are either Australian made with Australian ingredients and then you can claim that or you use exotic ingredients and you shouldn't claim that you are Australian made.

Eco Certificate Approved DHA



"My solutions are made in a certified organic environment with a full certification under ECO CERT® - this is unique to my brand of spray tan. To my knowledge there is no other Australian Brand spray tan made in a certificated organic environment with full certification under ECO CERT®."



We are Safe Cosmetics Australia certified

We are absolutely ecstatic to announce that our products are:

- **allergy certified**
- **made safe**
- **toxic free**

by Safe Cosmetics Australia! Make sure you shout loud and proud that you care about your clients wellbeing, which is why you choose Mediterranean Tan.

Andrea's extensive critical care nursing background and thorough understanding of anatomy and physiology gives her the edge when manufacturing spray tan and other cosmetics. Andrea advocates the importance of quality products made from quality ingredients. Andrea recognises that other companies would not have the scientific or medical knowledge to make decisions about ingredients in their products.

We don't know any other spray tan brand owner who still sprays EVERYDAY, and has the medical/scientific qualifications that Andrea has. Most other brands either don't spray, or employ chemists to manufacture their products. They certainly don't have medical training. It gives Andrea the edge and the ability to make great decisions about what ingredients - DO AT A MEDICAL LEVEL – TO YOUR HEALTH. This is why we have chosen to partner with Safe Cosmetics Australia.



**COMPANY PLEDGE TO ALWAYS
CONSIDER THE INGREDIENTS FIRST™**



This certifies that

Mediterranean Tan

Has pledged to always consider the **Ingredients FIRST™**
Safe Cosmetics Australia is the certifying authority of
non-toxic formulations and thereby presents this

Certificate of Compliancy

And is entitled to all the rights and privileges pertaining thereto.
Dated this day, Fourth Day of April 2019. Approved by Amina
Kitching, Founder & Director.



Safe Cosmetics Australia ABN 57668953264
www.safecosmeticsaustralia.com.au



Recognising

Innovative Formulations by
Brands That Care™

MEDITERRANEAN TAN
100% Made Safe®

Australian Certified Toxic-Free®
Australian Certified Non-Toxic™
Australian Allergy Certified®

Licence No.0476

Safe Cosmetics Australia



**MADE
SAFE®**
Australian Certified Non-Toxic™



Australian
Allergy
Certified®



**NOT TESTED
ON ANIMALS**
SAFECOSMETICSAUSTRALIA.COM.AU

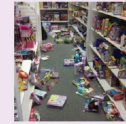
Our brand is not found in cheap discount stores or department stores

It is a high quality salon brand. We support you the salon owner. It just doesn't make sense to promote a brand that your customer can go down the road and purchase from cheap department store. The thought you are placing in your client head is that you use a cheap discount range, and not only that they will go down to the discount shop or department store to buy their retail products robbing you of income.

mediterraneanTan®

>> *From a business perspective*

Position your brand!



Batches are made in large VATS ensuring quality

Ever made that perfect recipe and the next time was out by 10% on the butter or flour and it was not the same.? Exactly. Quality assurance matters. Only a manufacture can ensure quality. A small private label brand cannot offer a manufactures guarantee nor can they offer the test and measure of quality tolerances. Small batches always have huge inconsistencies.

Are you actually promoting another salon?? or a brand that gives you credibility!

It is easy to work it out.

Try the exercise - TYPE in the name of the spray tan brand you are using. Does it promote another salon location i.e another business that people can go to, to get a spray tan, taking business away from you or does it actually promote the brand in a professional setting.

FREE SHIPPING IS NOT FREE!

Have you ever wondered how people can offer free shipping on a product? It is simple it is factored into the cost of the product. It is anticipated that after you buy 1 or 2 litres (or spend over \$100) they are making serious money off you.

Try the example: You purchase spray tan for \$90 a litre (if you pick it up from the manufacture is it still \$90)

Secondly If you are paying \$90 a litre for tan and you buy 2 litres that \$180. You can buy from Mediterranean Tan® and pay \$60 a litre and then pay \$15 for express post so that you have it the next day . A total of \$135.00 SAVING YOU \$45.00 . So in effect you are paying \$15+\$45 = \$60 in shipping for FREE SHIPPING.

Thought you knew SUNLESS? Well guess again!

mediterraneanTan[®]

About Andrea

As someone who can only be described as a woman of action, Andrea Taylor has released her own brand of spray tan, wax and beauty products. Andrea has done this in a very short period of time. Andrea commenced work on the project in the Christmas break 2011 after watching brands being built up for manufacturers who were more interested in pure profits rather than being passionate about providing quality products at an affordable price. Since that time Andrea has attracted the attention of Vogue Magazine and is regularly featured in the luxury brand magazine, and it the only spray tan to be featured in the 2015/2016 Vogue Brides Directory. Miss Universe Australia have chosen Mediterranean Tan to be their official spray tan, Mr Universe (back to back winner) chose Mediterranean Tan to be sprayed in and the brand has been featured in numerous magazines as the spray tan of choice. The brand featured in Spa Magazine as the Number brand. Andrea is also highly sought after as a speaker and has graced many a stage and training event providing information to the beauty industry. Andrea has been the only speaker to speak at the trade expos since 2013, securing her renowned industry title as the "World's most sought after spray tan speaker". Andrea is also recognized in the industry as an expert in the spray tan arena with fortnightly contributor to Professional beauty online, regular contributions to Professional trade magazines including Professional beauty, Spa Australasia, Smart Tan International and of course speaking Internationally at Nashville tanning show (the largest tanning show in the USA) and at Cosmoprof Italy.

Andrea can also be described as a woman who has almost done it all. A country girl at heart, she was born in a small country town in the Wimmera. "Growing up was tough, there was not a lot of money. What we lacked in financial resources we made up for in love and innovation. I was fortunate to have strong women around me throughout my life who were also caring and compassionate. These women taught me it was not a level playing field for men and woman but that didn't matter as we didn't necessarily want to do things the way that they had been done previously but to create a better way of doing things."

"Learning was my escape from the poverty of growing up. Mum encouraged us all to get a good education so that as a young woman I could take care of myself and be able to make choices about my future."

I attended a primary school for the disadvantaged and although it was a school for the poor, I was probably the poorest kid there. I was often picked on and bullied; as I wore jeans with patches on them to make them last, I was somewhat over weight as a child and from this lacked self esteem. My haven was the school library where I would spend every possible moment. In the library I escaped the bullies and I could escape into reading about all sorts of people. This pattern continued throughout high school and into university days. The one thing I did learn throughout this process was that there were people who came from worse backgrounds than I did who were able to do amazing things with their lives. It was not about being the smartest, prettiest, wealthiest; **but it was about being true to one's self, being persistent and doing it better than the next guy and remaining humble."**

After studying nursing Andrea became an Intensive Care Nurse and worked in some of the largest and best Intensive Care Units throughout Australia. She assisted in the establishment of Melbourne Private Hospital and several other regional programs, often launching them in rapid time frames that left her peers wondering how she achieved her before-schedule and under-budget projects every single time. Andrea's answer is that while others sit around and talk about it she just gets on with it. It has been this approach that has allowed her to achieve a string of academic qualifications including a MBA from Monash whilst working full time.

It was whilst working fulltime in a regional town that Andrea decided to open a beauty salon. "It was my first real experience in beauty industry. Growing up I preferred to drive cars, ride motorbikes and generally be a bit of a tom boy. "Dad was a truck driver – so I can drive the wheels off anything and even have my forklift and truck licence".

Andrea's Qualifications

Dip. App. Sc., B.N., Grad Diploma Applied Science, Grad. Cert. Crit Care NSG., M.B.A, Fellow R.C.N.A., TAE40110 Certificate IV in Training and Assessment, SIB30110 Cert III Beauty Services, Cert IV in Warehousing - Heavy Vehicle Cluster/OH, Director of the Australian National Association of Tanning (ANAT) 2012-2015
C.E.O Mediterranean Tan, Wax & Beauty



Andrea Taylor - Owner of Mediterranean Tan

But the beauty industry never appealed to me until I became aware of some of the myths that the industry was promoting and how this could affect an individual's health. Andrea set about gaining qualifications in beauty and later employing staff to help broaden the salon's services.

Andrea is no stranger to building successful businesses and has a string of successful business ventures behind her. Andrea can turn any business into a successful venture ranging from running hospitals, property investing, recruitment companies and now she turns her talents to tanning.

Andrea has the prestigious record for selling her specialised recruitment companies for record EBIT's in this tough competitive market during an economic downturn. Andrea stills manages a successful property development company and considers herself abit of a "block head". Andrea laughs at how every successful venture has started like so many others – **"from humble beginnings, in the garage"**.

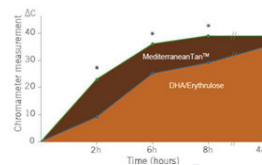
Andrea's extensive critical care nursing background and thorough understanding of anatomy and physiology gives her the edge when manufacturing spray tan and other cosmetics in her brand. Andrea advocates the importance of quality products, and particularly the importance of ingredients in cosmetics. Andrea recognises that other companies would not have the scientific or medical knowledge to make decisions about ingredients in their products.

I don't know any other spray tan brand owner who still sprays EVERYDAY, and has the medical/scientific qualifications that I have. Most of them either don't spray, or they employ chemists to do the manufacturing for them. They certainly don't have medical training. It gives me the edge – to make great decisions about what ingredients – DO AT A MEDICAL LEVEL – TO YOUR HEALTH, not just what they do.

"I think that through my experience of growing up and later caring for extremely sick people, that I realised that one person can make a difference. It might seem like a very small gesture at the time but it can make a lasting impression. It doesn't cost anything to smile, to encourage someone or to take the time to just reach out." One person can also make a difference to an industry. I will not sit back and remain silent and allow companies to promote ingredients that i consider toxic such as **Propylene Glycol, Erythrulose in spray tan.**

MediterraneanTan[®] has been made from a range of local and exotic ingredients and blended using the latest scientific techniques in a certified organic laboratory.

"My tan will outperform any other tan on the market because of the unique blend".



You know these solutions are unique to us

The range which commenced with only two tans and the revolutionary Inductafuze[®] Violet - VBS[®] and has grown to include a full range of base solutions, dry oil spray tan and a full professional and retail range. Mediterranean Tan[®] is also the only spray tan brand to offer and pushed for the Spray tan unit of competency to be included as a mandatory qualification.

The tan range retails for about \$60 per litre. "I really don't see the point of paying much more than that for spray tans. It is just greed. We all either buy or manufacture spray tans for the same price, why sell it for over \$100 per litre?".

"Others can try and copy but there is STILL ONLY ONE - Inductafuze[®] Violet - VBS[®] – MINE!"

It is trademarked!

Base Colours Explained

What does a 'base solution' actually do?

The way that Mediterranean Tan® (MTWB®) counteract the dreaded orange effect to achieve a natural chocolate brown, is by creating a base from the opposite side of the colour spectrum to that nasty orange-yellow. Following on the scientific process of the green base solution™ from her husband, Andrea Taylor innovated and developed the world's first and only true VBS™ - Violet Base Solution™. The Innovation has continued as technology develops.

Inductafuze® Technology our true based tans compared to others

We recognise that the industry has begun copying what we call our products ie. Violet base etc but our technology cannot be copied. Inductafuze® is trademarked. So you can be assured that the product that you are getting is definitely a different product. Our Base solution you will see will have our trademarked logo and our trademarked process. Guaranteeing these products are unique to us.

Most other brands use bronzers (see examples below) and do document this so that you know what you are getting. However some traders/brands try to confuse you with statements such as

A base tan is not added to DHA - it is an actual manufacturing that is different. Again it's very creative but very misleading. True base tans which are manufactured different to each other should not be mixed. The process of a base tan + DHA tends to indicate the base is made exactly the same way and therefore it can be mixed. This is not a different manufacturing process. In fact this is the same process that was being used some 20 years ago. MediterraneanTan® knows because they were manufacturing 20 years ago, these brands that are claiming all these things have only been around for a few years at best.

You may see other trademark LOGO's around however - we reiterate that we, the tanning industry have begun copying what we call our products (E.g. Violet Base Solution™, Green Base Solution™ and Red Base Solution™) by only using bronzers. However our technology cannot be copied. For this reason, you will now see INDUCTAFUZE® on all our tanning solutions. Our packaging has changed but our formulas are exactly the same!

We own the rights to the only piece of medical equipment in the world that can actually change a base - INDUCTAFUZE® you know you are getting the real thing!



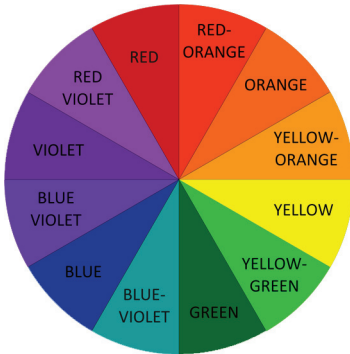
Other Tanning Brands only use Bronzers

Black Magic Tan

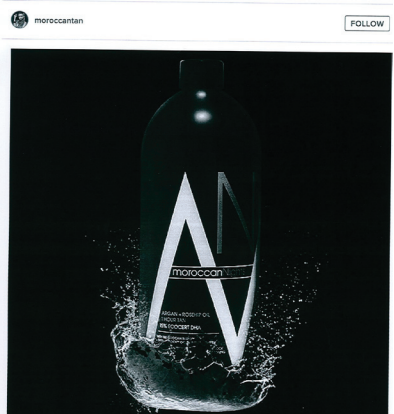
What does green base, a violet base and a red base really mean when choosing a spray tan?
The honest answer is nothing well kind of.

Many companies will tell you that their solution won't send you Orange because their product is Green Based or Violet based or many of the new bases that are coming into the market. The theory behind this is quite simple, create the base such as green that is at the opposite end of the colour wheel, green is opposite to Orange. It is a good theory however the truth of the matter is that the active ingredient in tanning solution DHA is colourless product.

Source: <https://www.spraytanning.com.au/colour-bases/>



Moroccan Tan

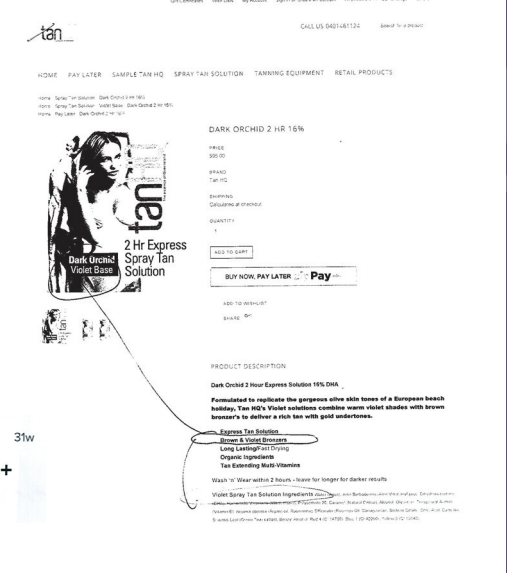


37 likes

moroccanttan —NIGHTS— Part of the #Exotic Collection, #MoroccanTan Nights is our darkest + deepest exotic tan. Enhanced violet bronzers with Argan Oil + Rosehip Oil + Vitamins + Triple Moisture Lock + FT100® Firming + Toning technology! 1 Hr 15%DHA // #productspotlight #tanned #dark #tan #olive #best #beauty #spraytan #musthave #violet #love

Source: <https://www.instagram.com/p/1ZZmlaj0Dw/>

TanHQ



Source: <http://tanhq.com.au/dark-orchid-2hr-16/>

Inductafuze® Green

The Inductafuze® Green tends to prevent red/pink tones in the developed tan. So if your tan tends to throw a bit of these colours then a Inductafuze® Green will better suit you. It will allow you to develop a deeper darker tan in shorter time with less throw of orange.



Inductafuze® Violet

Mediterranean Tan® Inductafuze® Violet achieve a better, deeper tan faster thanks to its new technology that contains a unique scientific process. That are blended in a scientifically different way to that of Inductafuze® Green and in fact differently to all other spray tan solutions. Inductafuze® Violet prevent yellow /orange undertones in the developed tan and adapts to any skin type. When we require a darker, faster tan; an Inductafuze® Violet will tend to deliver better results.



Inductafuze® Red

MediterraneanTan's® Inductafuze® Red is suitable for all skin tones, counteracting any orange/brassy undertones to produce a deep bronzed look. Think Rose Gold. Inductafuze® Technology is scientific manufacturing breakthrough allowing the direct infusion of 11 different hydrating oils.

List of oils in MediterraneanTan's® Inductafuze® Red -

Macadamia Temifolia Seed Oil, Citrus Bergamia (Bergamot) Oil, Rosmarinus Officinalis (Rosemary) Oil Organic, Simmondsia Chinesis (Jojoba) Seed Oil, Argania Spinosa (Argan Oil) Oil Organic, Rosa Rubiginosa Fruit (Rose Hips) Oil Organic, Prunus Amygdalus Dulcis (Sweet Almond) Oil Organic, Coco Nucifera (Coconut) Oil Organic, Oenothera Biennis (Evening Primrose) Oil Organic, Glycine Soja (Soybean) Oil, Perseagrattissima (Avacado) Oil Organic



See our video on Inductafuze® Red at <http://www.mtwb.com.au/edit/videos/MTWB%20-%20Red%20Base%20Solution.mp4>
Check out our flyer on Inductafuze® Red at <http://mtwb.com.au/edit/resources/MTWB%20-%20Red%20Base%20Solution%20-%20Flyer%20-%20email.pdf>

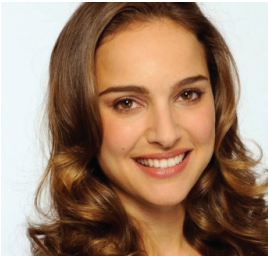
Why can everyone use RBS®?



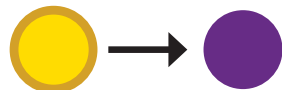
MediterraneanTan® Inductafuze® Red counteracts orange directly on the same side of the colour wheel to create a rose gold result.

MediterraneanTan® Inductafuze® Red is suitable for all skin tones, counteracting any orange/brassy undertones to produce a deep bronzed look. Think Rose Gold. Inductafuze® Technology is scientific manufacturing breakthrough allowing the direct infusion of 11 different hydrating oils. Collagen and melanin infusion ensures a darker result whilst producing enhanced skin elasticity and anti-aging properties.

Why is this important? Because a client's natural skin tone will affect the way the spray tan appears. Skin tones can be generalised into two groups. Firstly those with a yellow tone and secondly those with a more red base tone. For clients with a more of a red-pink complexion, to counteract these colours an opposite Inductafuze® Green will perform better. For a client with yellow base colourings a VBS®- Inductafuze® Violet on the opposite end of the colour spectrum will deliver the best natural brown results.



Natalie has a yellow skin tone base that would achieve best results with counteracting violet base. eg. of yellow skin tone



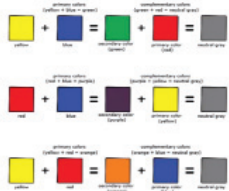
Anne has a rosy skin tone base that would achieve best results with counteracting green base. eg. of pink skin tone



Beware of imitations that are falsely misleading you into thinking you are purchasing a violet base – they are simply adding bronzers that wash away and have NO effect on the base of the tan.

Mixing Base Colours

Mixing Base Colours is not advised and the best piece of information I can point you if from the hair dressing industry. Mixing several base colours together actually counteract the other colour. If a green base solution is counteracting red/pink tones in the developed tan, then mixing a red base solutions and a green base solution together wont counteract both red/pink and yellow/orange they will actually cancel each other out. Add another colour like and you end up with the same result = GREY. Not only that but there really are only a handful of bases needed to counteract orange. GREEN, VIOLET , RED, BLUE and a mixed base of brown.



IN FACT WHEN YOU MIX BASE COLOURS THEY ALL END UP THE SAME IE. GREY

IMAGE SOURCE: <http://i.b7.aldispot.com/?v=6800781750-QAZARLAAAAAAGROVIM1510E-W1280-0030-P-6-NO-MIX-COMPLEMENTARY-COLORS.JPG>



mediterranean *Tan*[®]



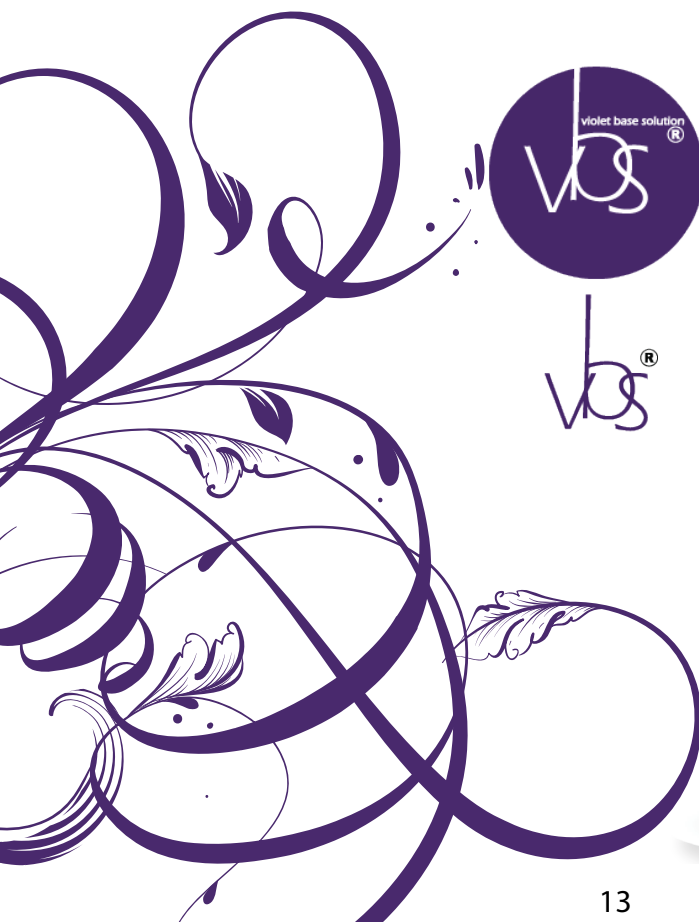
2 HOUR

The Inductafuze® Violet - VBS® adapts to any skin type as it picks up and adopts the skin's individual darker tones, whilst deepening the colour.

Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

Available in 1 Litre Bottles.

Inductafuze® Violet - VBS®



LIGHT 14% DHA
(2-8 HOURS)

MEDIUM 18% DHA
(2-6 HOURS)

DARK DHA UNDISCLOSED
(2-4 HOURS)

Inductafuze® Violet - VBS®

MediterraneanTan®Inductafuze® Violet reflects your own individual skin tones and is guaranteed to never throw an orange colour when used in conjunction with the MediterraneanTan® spray tan system.

Available in 1 Litre Bottles.

8 HOUR



LIGHT 9.5% DHA

MEDIUM 11% DHA

DARK 12.5%

2 HOUR

The Inductafuze® Green - GBS® adapts to any skin type as it picks up and adopts the skin's individual darker tones, whilst deepening the colour.

Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

Available in 1 Litre Bottles.

Inductafuze® Green - GBS®



LIGHT 15% DHA
(2-8 HOURS)

MEDIUM 18% DHA
(2-6 HOURS)

DARK DHA UNDISCLOSED
(2-4 HOURS)

Inductafuze® Green - GBS®

The Inductafuze® Green - GBS® adapts to any skin type as it picks up and adopts the skin's individual darker tones, whilst deepening the colour.

Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

Available in 1 Litre Bottles.

8 HOUR



LIGHT 9.5% DHA

MEDIUM 10% DHA

DARK 11% DHA

EXOTIC DARK 12.5% DHA

2 HOUR

MediterraneanTan's® Inductafuze® Red is suitable for all skin tones, counteracting any orange/brassy undertones to produce a deep bronzed look. Think Rose Gold. Inductafuze® Technology is scientific manufacturing breakthrough allowing the direct infusion of 11 different hydrating oils. Collagen and melanin infusion ensures a darker result whilst producing enhanced skin elasticity and anti-aging properties. Available in 1 Litre Bottles.

Inductafuze® Red - VBS® .



Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

1Litre e Raspberry Vanilla Fragrance

LIGHT 14% DHA
(2-8 HOURS)

Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

1Litre e Raspberry Vanilla Fragrance

MEDIUM 18% DHA
(2-6 HOURS)

Go ahead spoil yourself with a Spray Tan experience that will leave you thinking you have spent a week in the Mediterranean.

1Litre e Raspberry Vanilla Fragrance

DARK DHA UNDISCLOSED
(2-4 HOURS)

Silhouette Spontaneous Tan™ 1 HOUR Dark Level 5 INDUCTAFUZE® Green - GBS®

Explore your darker side with The Twilight Colour Collection™. A 1 hour tan with an incredible depth and range of colours and a vanilla musk fragrance, The Twilight Colour Collection™ helps you achieve your perfect shade and shimmer, giving you the confidence that comes with that feeling of immortality.

1 HOUR



You are entering The Twilight Colour Collection™.
It's dark, it's mysterious, it's unknown.

- DHA undisclosed
- 20 minutes to 4 hours (Ideal colour at 1 hour)
- 100% Vegan and 100% Nut Free



Black Colour Hunter™ 1 HOUR Dark Level 4 - INDUCTAFUZE® Violet - VBS®

Explore your darker side with The Twilight Colour Collection™. A 1 hour tan with an incredible depth and range of colours and a vanilla musk fragrance, The Twilight Colour Collection™ helps you achieve your perfect shade and shimmer, giving you the confidence that comes with that feeling of immortality.

1 HOUR



You are entering The Twilight Colour Collection™.
It's dark, it's mysterious, it's unknown.

- DHA undisclosed
- 20 minutes to 4 hours (Ideal colour at 1 hour)
- 100% Vegan and 100% Nut Free



R RETAIL

Need a tan and don't have time to wait for 8 hrs before putting on your party clothes?

MediterraneanTan® Retail 2 hour Mousse and Tan in a Can are the solution! MediterraneanTan®s Self Tanning retail line are the darkest self-tanning retail products on the market.

MediterraneanTan® Barrier Cream allows you to create skin perfection. MediterraneanTan® Barrier Cream is the answer to prevent extra browning in the knees, elbows, feet and cuticle areas, which absorb more cosmetic bronzer and DHA because of the texture of the skin in those areas

More than a daily moisturiser, the MediterraneanTan® Body Lotion with shimmer is an indulgent experience of intensive soothing moisturisers, powerful anti-oxidants and an injection of our custom blend of vitamins, to totally complete your glamorous look.





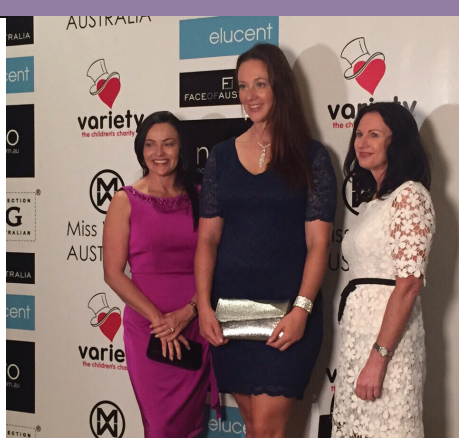
mediterraneanTan®

Endless opportunities to promote your business with the
success of MediterraneanTan®

P
PROMOTIONAL



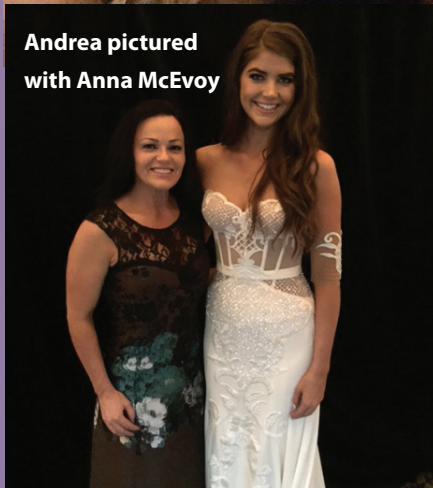
Miss World AUSTRALIA



Andrea pictured with
socialite Lillian Frank



Andrea pictured with
Tasha Ross -
Miss World 2015



Andrea pictured
with Anna McEvoy



Georgina Gunn



Tasha Ross, Anna McEvoy & Georgina Gunn
All sprayed in MediterraneanTan®



Andrea pictured with
Housewife of Melbourne
Pettifluer Berenger



Miss World AUSTRALIA



The top 10 finalists
from today for the 2018
preliminary event for
Miss World Australia



Miss World Australia 2017 Esma Voloder



Miss World Australia 2017 Esma Voloder



Esma Voloder and Andrea judging the
2018 preliminary event for Miss World
Australia at Market Square



2018 preliminary event for Miss World Australia at
Market Square with Mark Vigona from MKR



Miss World
AUSTRALIA

mediterranean Tan

THE OFFICIAL TAN OF



MISS * UNIVERSE®
AUSTRALIA

2012-2016

Have your salon participate in the preparation
of the Miss Universe Pageants.

2012



RENAE AYRIS

2013



OLIVIA WELLS

2014



TEGAN MARTIN

2015



MONIKA RADULOVIC

MISS UNIVERSE
FIRST RUNNER UP 2015
MISS USA 2015



NIA SANCHEZ

What do all these Miss Universe Contestants
have in common?

They have all be sprayed by Mediterranean Tan®



MediterraneanTan® endorsed by socialite Lillian Frank.

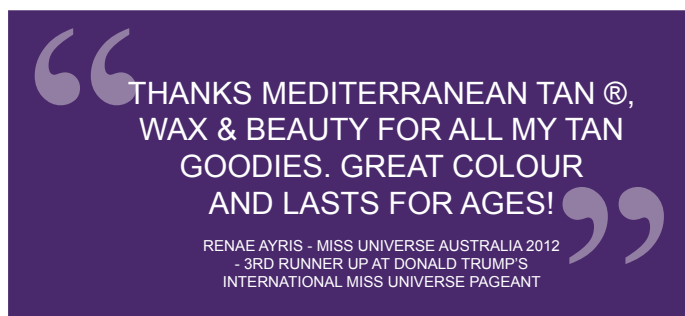
Andrea, Lillian Frank, Deborah Miller and the Miss Universe Australia 2013 VIC Finalists



Olivia Wells (wearing MediterraneanTan® 8 HOUR Medium - INDUCTAFUZE® Violet - VBS*)



Andrea with Renae Ayris Miss Universe Australia 2012 (wearing MediterraneanTan® 24 HOUR Dark - INDUCTAFUZE® Violet - VBS*)



Andrea with Jake & Ella MKR and Liesal Jones



Gina Liano wore Mediterranean Tan® when she spoke at the Sydney/Melbourne Beauty Expos for Mediterranean Tan

AS SEEN IN VOGUE

AUSTRALIA

Opportunity to have brand alliance with Vogue, with regular stockist pages.



Mediterranean™ Tan, Wax & Beauty
Mediterranean™ Tan, Wax & Beauty are the official tan of Miss Universe® Australia 2013. All of our products are manufactured in a pure organic environment, with exotic ingredients that have been scientifically blended. Mediterranean™ Tan, Wax & Beauty unlocks ancient secrets to offer you spray tan solution and beauty products that out perform any other brand. Spoil yourself with Mediterranean™ Tan, Wax & Beauty products that will leave you thinking you have spent a week in the Mediterranean.
Visit www.mtwb.com.au

mediterranean™
TAN, WAX & BEAUTY



Mediterranean™ Tan, Wax & Beauty
The weather is once again changing.... so why not pamper yourself with Mediterranean™ Tan, Wax & Beauty's Exotic Spring collection. Rich blends of fruit extracts, ultra concentrated anti-oxidants and collagen forming marine extracts are custom blended to invigorate your skin. Mediterranean™ Tan, Wax & Beauty's Exotic Spring Collection includes everything you need to make your skin look radiant and ready for those warm days to come!
www.mtwb.com.au
1300 826 929
Find us on Facebook – Mediterranean Tan Wax & Beauty



Mediterranean Minerals™
Revolutionary scientific techniques combined with only the best exotic natural ingredients, providing flawless coverage, improved skin care and versatility never seen in a mineral makeup before. Mediterranean™ Minerals is the first mineral make up with Jojoba oil, the only plant known to produce wax esters similar to those in our skin. Jojoba is naturally hypoallergenic and contains powerful antioxidants, Omega 3, 6 & 9 fatty acids, and Vitamins A, C and E.
visit: www.mtwb.com.au
1300 826 929
Find us on Facebook - Mediterranean Tan, Wax & Beauty

**THE ONLY SPRAY TAN
TO BE FEATURED IN
VOGUE BRIDES**



mediterranean
TAN, WAX & BEAUTY

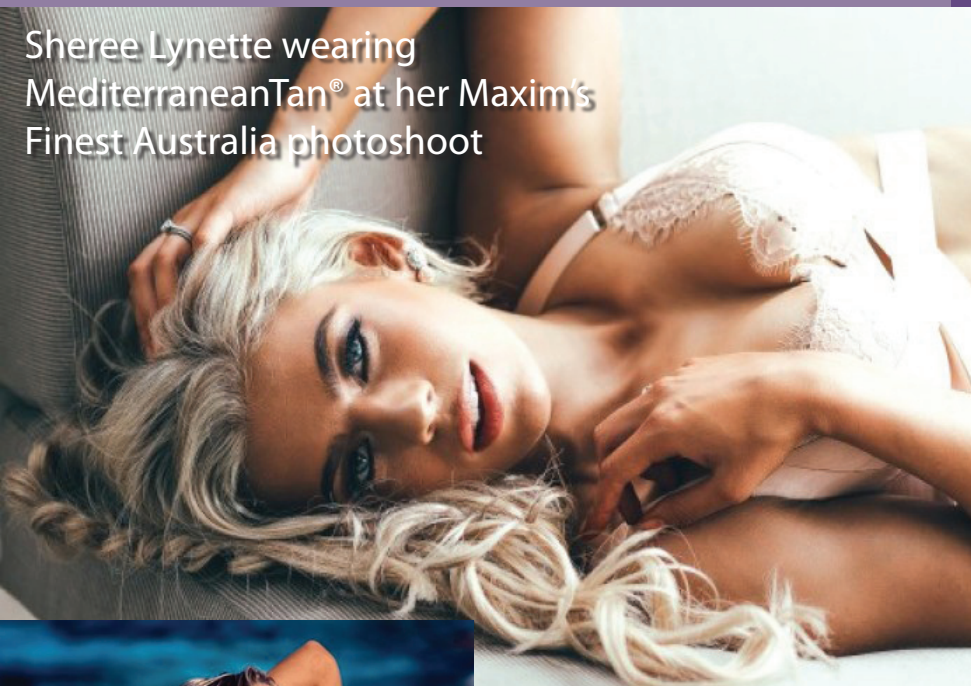


AS SEEN IN **MARRIED AT FIRST SIGHT**



Sharon and Michelle Marsh from
Married at First Sight wearing MediterraneanTan®
for their Maxim cover shoot

SHEREE LYNETTE



Sheree Lynette wearing
MediterraneanTan® at her Maxim's
Finest Australia photoshoot



Sheree Lynette wearing
MediterraneanTan® at her Maxim's
Finest Australia photoshoot



Ms British Empire 2017, Ms Runway Natlympia 2017, Miss Hawaiian Tropic 2014 and 1st Runner Up Ms Galaxy Australia - Kellie Germain

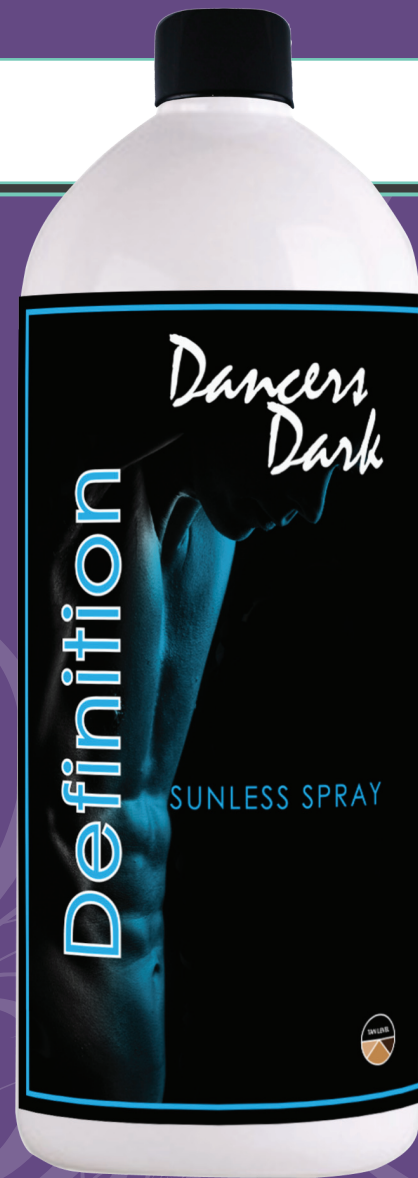


Kellie Germain wearing MediterraneanTan®

MR UNIVERSE



Calum von Moger



DANCERS DARK DEFINITION
SPECIFICALLY DESIGNED FOR
MR UNIVERSE



Opportunity for MediterraneanTan® to be product of
choice at the OSCARS

mediterraneanTan[®]

MediterraneanTan[®] offer high quality equipment, with qualified service departments all around the world. All MediterraneanTan[®] equipment comes with warranties.



MediterraneanTan[®]
Swift Zero with Spare
Cup



MediterraneanTan[®]
Swift Rapid

E EQUIPMENT

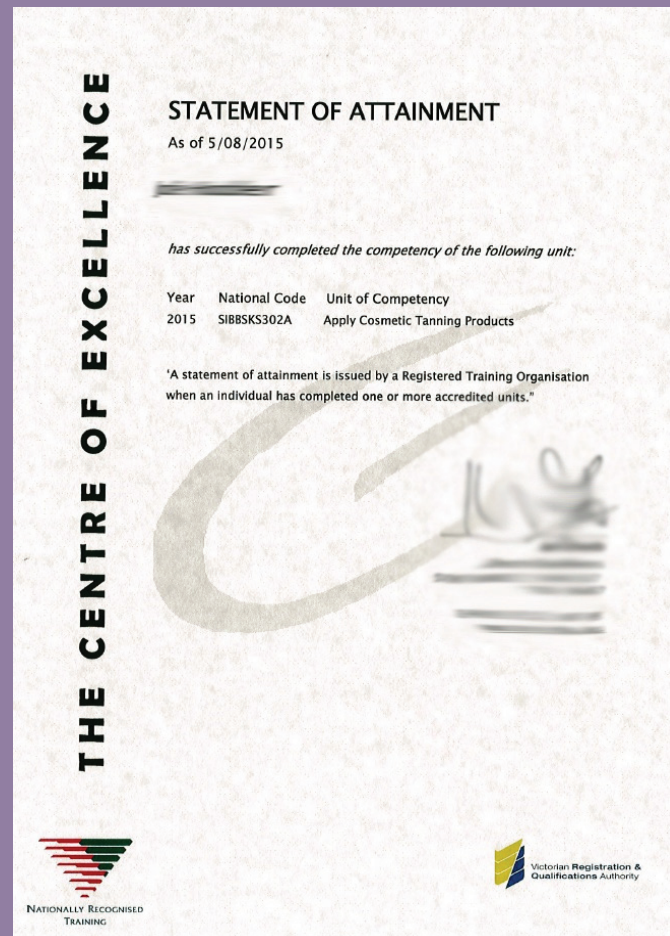


mediterraneanTan[®]

MediterraneanTan[®] strives to offer the best services possible. We offer full accredited training complete with Government Recognition and both Basic courses and Master course available. All courses can be done in personal or online via Skype.



E EDUCATION



HOW TO CREATE THE PERFECT SPRAY TAN THAT IS...

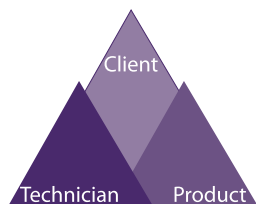
Stunning Flawless Glamorous and *Naturally Exotic*

It is easier than you think... MediterraneanTan® provides a Spray Tan guarantee to ensure peace of mind for you and your customers.

Mediterranean spray tan Goddess Andrea Taylor provides the secrets to her success -

When I spray it is my name on the product and the final result. I have never had one unhappy client. It doesn't matter if it's the biggest name celebrity that I am spraying or my family. Every spray tan HAS TO BE FLAWLESS.

In order to be able to provide a spray tan guarantee you need to be able to ensure that you follow the complete system. The system involves 3 major focuses which enables a spray tan guarantee to be given.



CLIENT

First and most importantly the client needs to commit to using the entire skin care system. MediterraneanTan® provides client preparation booklets that you can work through with the client to ensure a thorough understanding of the process. The client needs to commit to only using MediterraneanTan® retail products to ensure the skin is prepared, balanced and hydrated ready to produce deep, dark, exotic results.

The process commences with the client exfoliating some 12 - 24 hours prior to the spray tan. MediterraneanTan® body scrub is formulated with collagen forming marine extracts and micro granulates of dead sea salt. Gentle enough to protect and stimulate hydration in the skin whilst creating a flawless, soft smooth canvas ready for your MediterraneanTan® sunless experience. The next step is to ensure that the skin is continuously hydrated creating longer lasting tans. The MediterraneanTan® body wash and tan extender provide the unique combination of collagen forming marine extracts in a luxurious low foaming body wash and a tan extender that saturates the skin with an exotic blend of anti oxidants. All MediterraneanTan® retail products are beautifully scented with a subtle yet sensual pomegranate extract, providing the final exotic touch to the spray tan experience.

TECHNICIAN

How to choose the best MediterraneanTan® colour for your client.

Our system is designed to ensure that you as the therapist chooses the right colour for your client. A good guide is to break down the skin tones into light, medium and dark. For the purposes of this editorial I have chosen some well known skin tones as examples.

Skin Type 1 - Pale skin, red hair, naturally fair hair colourings, blue eyes. Would never tan in the UV setting and usually burns in the sun. This is the typical Nicole Kidman skin type.

Skin Type 2 - Light to medium skin, blond to medium brown hair as well as green, blue or grey eyes. Will readily tan in the UV setting. This is the typical Jennifer Aniston skin type.

Skin Type 3 - Naturally tanned olive skin, generally have dark hair with eyes that are green, brown or occasionally blue. This is the typical Penelope Cruz skin type.

Choosing the correct MediterraneanTan® for each skin type is simple, MediterraneanTan® products have been designed around each skin type. The light solution in each range is for the skin type 1 clients, the medium solution for skin type 2 clients and dark solution for skin type 3+ clients. Always start the product range at the suggested levels and after you and your client know how their skin will react to the concentrates of DHA, then you can move them up the scale if they wish a deeper, darker more exotic spray tan.

SOLUTION

MediterraneanTan® provides a unique exotic blend of only the best ingredients in the world, blended in a **certified organic environment** using the latest technology that lead to the WORLD's first violet base solution™. This produces deeper, darker spray tans in less time and with less product.

I recommend that you use only 50 - 70 mls (1-2 oz), spray only one coat that allows saturation and the client is virtually dry by the time you are finished spraying. I know that it is unusual for a spray tan manufacturer to recommend using LESS product. However, I am not just a manufacturer; I like other salon owners spray every day. I am concerned about costs and time is money, so waiting around for a client to dry off from putting on some 3oz per spray of solution is costly.

SKIN TYPE 1



2 OR 8 HOUR LIGHT

SKIN TYPE 2



2 OR 8 HOUR MEDIUM

SKIN TYPE 3



2 OR 8 HOUR DARK

*Santorini*Smile[®]
teeth whitening system



DENTAL GRADE INGREDIENTS

MEDICAL INDUSTRY DESIGNED

DELIVERS RESULTS

Santorini Smile™ Teeth Whitening Available for In Salon Treatments or Retail Take Home Packs

Complete your transformation from drab to exotic with Santorini Smile™ Professional Teeth Whitening Systems or take home teeth whitening systems. Santorini Smile™ Teeth Whitening System - uses approved levels of peroxides and effective exotic natural ingredients to produce gorgeous bright white teeth for a more confident you. As you have come to expect from Santorini Smile™, our products use only the highest grade ingredients to produce between 2 - 6 shades of whiter teeth.

Santorini Smile™ Teeth Whitening System - Professional Treatment has worked tirelessly to perfect the ultimate teeth whitening system. Using a double salon session in less than an hour you emerge to reveal your true inner goddess.



Great for extra in salon revenue and a great service for your clients.

Santorini Smile™
In Salon Treatment

Is your salon offering Santorini Smile In Salon Treatments? Whitening your clients teeth from 2-8 shades in 30 minutes. In Salon Treatment and Retail take kits = happy clients and \$\$\$



Santorini Smile™ Teeth Whitening Retail Take Home Packs

Santorini Smile®
teeth whitening box



Santorini Smile®
teeth whitening system



Glenn Silburn of Professional Beauty (The beauty industries go to magazine) chose Santorini Smile™ to get his teeth whitened



9 Shades in One Treatment



Have you thought about offering teeth whitening at your salon?

Adding a new service to your salon can be overwhelming and there is a lot to be considered. It is for this reason Santorini Smile™ has created a teeth whitening package - which is perfect for busy salon owners! Gone are the days of booking in an appointment with your dentist. Using Santorini Smile™ teeth whitening products is quick and easy! The Santorini Smile™ Teeth Whitening process has been designed so staff will never have to put anything in a client's mouth, instead the client has full control of the cosmetic procedure. By purchasing the teeth whitening package you will receive training as well as resources to support your staff.

Glenn Silburn from Professional Beauty dropped by for an onsite salon treatment at BeautyExpo Melbourne. Did you see his before and after photos? It's amazing how quickly Santorini Smile® Teeth Whitening products can actually improve the colour of your teeth!

Santorini Smile™ Teeth Whitening products are made using dental grade ingredients, therefore making it the most effective teeth whitening product for instant and ongoing results. Santorini Smile® is also ACCC compliant and organic.

In addition to salon teeth whitening treatment you could also offer your clients take home teeth whitening kits or Santorini Smile™ Activated Teeth Whitening Charcoal.

So why wouldn't enjoy a whiter, healthier smile, the natural way?



"I recently just got my teeth whitened. I absolutely love the results! I will definately be back!"

A client of Danielle's at Blush Beauty & Tanning NSW



Santorini Smile[®]

teeth whitening system

Activated Teeth Whitening Charcoal



- Organic/Natural Materials
- Dental Grade Ingredients
- It is designed by the Medical Industry
 - It delivers results
- PETA Cruelty Free and Vegan
- Australian Owned and Operated

DIRECTIONS: Use a soft toothbrush. Dampen the toothbrush, and dip it in the powder. Gently brush teeth for one to two minutes. Rinse thoroughly. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way!



Miss Supranational Australia Alecia McCallum chooses to use Santorini Smile™ for her perfect teeth

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